

**Al-quds Open University**

**Asst. Prof. Dr. Abdelrahman H. Ahmed**

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Curriculum Vitae (C.V)

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**Asst. Prof. Dr. Abdelrahman H. Ahmed**

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**CAREER GOAL**

To gain a remarkable insight into the way in which academic research is successfully conducted and the role which professors, researchers, and students play in developing and promoting high quality research and educational production that help our society advance and prosper.

**EDUCATIONAL QUALIFICATIONS**

* **PhD-Business Management**

Completed the PhD degree in Business Management / concentration in marketing of financial services from the American University of Girne/ North Cyprus in 2016

* **MBA- Master of Business Administration**

Completed the master degree in Business Administration from Phoenix University, United States of America in 2009.

* **BA - Finance/Real Estate**

Completed the bachelor degree in Finance / concentration in real estate from the University of New Orleans, United States of America in 2004.

**CORE COMPETENCE**

* Capability of conducting sophisticated research.
* Problem solving skills and good organizational skills as well as an ability to handle the stress of the work.
* Highly interested in teaching the undergraduate level courses in business administration, marketing and finance.
* Ability to carry out the college courses for the undergraduate and graduate students
* Ability to maintain an excellent relationship with the other colleagues.
* Ability to switch from one position to the other.
* Ability to think critically and problem solving attitude.
* Good organizational and interpersonal skills as well as creative thinking.

**Research Interests**

Investigations to improve the Islamic context of doing business, Islamic banking, Marketing of financial services and consumer behavior.

**Research Experience**

* Research Project Supervisor: Currently supervising undergraduate students research projects at Al-Quds Open University.
* Research Discussion Leader: Led group discussion for first-year students on academic topics at Phoenix University in order to encourage and support the scientific and educational production of the university in all fields with the aim of increasing the role of the university in serving the community.
* Collaborating with researchers from different disciplines to develop new skills and solve new challenges.
* Sharp Knowledge of research methodologies.

**PUBLICATIONS**

* Factors Influencing the Adoption Decision of Islamic Banking System in Palestine from the Point View of Individual Customers.

*International Research Journal of Finance and Economics  ISSN 1450-2887 Issue 143 December, 2015*

* The Impact of Attitude and Subjective Norms on Consumers Behavior Towards Islamic Banking;  Evidence From Palestine

*The GAU Journal of Social and Applied Sciences;* Issue 11 volume 6 / 2016

**Work in Progress:**

The Power to Influence: Leadership effectiveness in Influencing Behaviors During Organizational Constructive Change Processes

**ACADMIC EXPERIENCE**

**A Professor Assistant at the Business Administration Department**

**(University of Phoenix)**

**2009**

**Faculty Member at the administrative and economic sciences department**

**(Al-Quds Open University)**

**2014-Present**

**Duties include:**

* Arranging lectures & training sessions to undergraduate students in order to enhance their knowledge of the subject matter.
* Providing assistance in assigning the research work to postgraduate students as well as providing them with the feedback to improve their work.
* Providing assistance in preparing lessons, research papers, and course readers and delivering them to the students.
* Providing assistant to students and clarifying their doubts regarding the subject matter.
* Scheduling and maintaining regular office hours to meet with students.
* Providing assistance in grading examinations, quizzes, and research papers.

**PROFESSIONAL EXPERIENCE**

**Real-Estate Agent (Coldwell Banker, New Orleans LA, USA)**

**2005 - 2013**

* Helping clients, Examining, and evaluating, buying, and selling prospective commercial and residential properties.
* Making offers, closing deals, and initiating resale activity.
* Negotiating final sale prices with buyers.
* Dealing with lawyers to create contracts.

**Staff Accountant (TAS CPA Office, New Orleans LA USA)**

**2008 – 2010**

* Providing write up services for small business.
* Preparing of sales tax return.
* Preparing payroll and individual income tax return.
* Preparation of financial statements- Income Statements, and Balance Sheets.
* Providing Financial Statements analyses to clients.

**TECHNICAL SKILLS**

* Experienced with the following software, SPSS, QuickBooks, and QuickBoo*ks* pro.
* Proficient in Microsoft office, Excel, Word, PowerPoint.
* Bilingual- Ability to communicate, read, and write in both ***Arabic*** and ***English*** languages.

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***As challenges and obstacles have always been part of my life, I’m willing to accept such new challenges with full determination, enthusiasm, and commitment. As a full time faculty member, I have an unending enthusiasm for research and unrivalled thirst for knowledge***

*Brief Summary:*

*Dr. Abdelrahmn H. Ahmed is a faculty member at the administrative and economic sciences department at (Al-Quds Open University). He obtained his PhD degree in Business Management, concentration in marketing of financial services from the American University of Girne/ North Cyprus in 2016. He completed the master degree in Business Administration from Phoenix University, United States of America in 2009, and the bachelor degree in finance, concentration in real estate from the University of New Orleans, United States of America in 2004. Dr. Ahmed has excellent organizational and interpersonal skills as well as creative thinking and problem solving skills. He is Capable of conducting sophisticated research and possesses sharp knowledge of research methodologies. His research interests include investigations to improve the Islamic context of doing business, Islamic banking, marketing of financial services and consumer behavior. He is currently collaborating with researchers from different disciplines to develop new skills and solve new challenges. As challenges and obstacles have always been part of his life, he is willing to accept such new challenges with full determination, enthusiasm, and commitment. As a full time faculty member, he has an unending enthusiasm for research and unrivalled thirst for knowledge.*